As Lakemary celebrates its rich 50-year history, we cannot imagine where we would be without the contributions of our donors and supporters. We thank you for your continued dedication to our organization and thus, our mission of empowering children and adults with intellectual/developmental disabilities to achieve their individual potential.

Key partnerships have brought vast improvements to our programs and facilities, our fundraising events have hit record-breaking numbers, and our donors continue to believe in and support our mission with financial gifts. These generous individuals and organizations make it possible for us to provide a high level of care and ensure the individuals we serve experience the most fulfilling lives possible.

This document highlights some of the most outstanding examples of this bountiful support that we’ve received in the past fiscal year. Whether you donated a gift, attended a fundraising event, volunteered, or followed us on social media, your support has made a positive impact.

Together, we remain steadfast in continuing this important work begun by the Ursuline Sisters half a century ago.

With gratitude,

Gianna Gariglietti, M.Ed, LCPC
President/CEO
Lakemary Main Campus
100 Lakemary Dr.
Paola, KS 66071

Johnson County Headquarters
15145 S. Keeler
Olathe, KS 66062

(913) 557-4000
www.lakemary.org

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On Monday, June 24, 144 golfers attended the 35th Annual Jim Colbert & Will Shields Golf Classic at Shadow Glen Golf Club in Olathe, Kansas. Attendees spent a beautiful day on the golf course, followed by an awards ceremony, food and drinks, and bidding on auction items in the club house. We also had the chance to honor Joanie Muehlberger for her 20+ years of service helping organize the golf tournament. The event raised a record-breaking $200,000!

Some of these funds were used to complete much-needed renovations to the Founder’s Fieldhouse gym.

On Saturday, February 9, the Lakemary Gala took place at Children’s Mercy Park in Kansas City, Kansas. Guests dressed in 1920s cocktail attire to match the event’s Great Gatsby theme, and the venue provided a beautiful nighttime view of the stadium, which is home to the Sporting KC soccer team. Guests viewed an inspiring video featuring an adult named Rick, whom Lakemary has served for most of his life. The video recently won a PHILLY award from Nonprofit Connect for excellence in nonprofit communications. Attendees generously bid on live auction items, purchased wine from the wine pull and supported the Celebrations Fund-A-Need to ensure the individuals we serve get to commemorate special occasions throughout the year. Overall, the event was an outstanding success, raising over $116,000!

Over the summer, an urgent need arose when it was discovered that many of the individuals we serve needed new bicycles. Our Development Officer Clint Meinig posted a message online to his Facebook followers asking for their help in getting 20 bikes and helmets. The response was overwhelming, with well over 50 bikes arriving at Lakemary over the next two weeks. The kids and adults received their new bikes just in time for summer and showed them off in a special thank you video that was shared online.
There are several ways to give to Lakemary and all forms are equally appreciated. One area where we are seeing significant growth is with a group we call our Community Partners. This includes companies that provide employment and volunteer opportunities for the children and adults we serve, businesses that donate labor and materials for improvement projects, groups of people that volunteer their time, and more. We value these partners and want to ensure their contributions are recognized.

Lakemary offers various types of employment opportunities for the individuals we serve. Many are able to work independently or with the assistance of an on-site job coach, either in the community or at worksites. Others have better success completing jobs in-house in our Business Solutions service centers. We are always looking for new partners who could benefit from our affordable, customized services.

Worksite employment opportunities are growing the fastest, and in this past year, we worked with places like Garmin Industries, Yardhouse Restaurants, Kaw Prairie Church, and Bday Parties in DeSoto. Our Lakemary School students have helped at area restaurants and businesses completing routine tasks such as cleaning, stocking, and prepping.
Lakemary was able to complete some high-need projects thanks to partners like McCownGordon. This past year, they helped complete a state-of-the-art health clinic at our Keeler location and a kitchen renovation at our Lone Elm location. This work was provided pro bono by a host of their subcontractors.

George J. Shaw Concrete Company connected two of our Adult Residential homes in Olathe by installing sidewalks and a shared gazebo. Many of the individuals in these homes are lifelong friends and have recently started to experience difficulty ambulating. The new walkways are a great help to the individuals and our staff!

A group of professionals from the Apartment Association of Kansas City donated their time, talents, and resources to add a backyard patio to the east side of our Lone Elm offices. They refreshed the paint on some furniture and added pavers, seating, a shade structure, and some plants.

The individuals we serve also go out and volunteer at places like Westside Family Church who has been a partner for over 10 years! Other nonprofit organizations such as New Horizons Therapeutic Horse Ranch and Prairie Paws have invited our students out to help feed and care for animals at their center. These experiences provide invaluable opportunities to learn important skills and give back to the community.

Volunteer groups are always reaching out to us, eager to come and help with various tasks. Paola High School helped pass out candy at last year’s Trick or Treat event for the kids, St. James Academy and Osawatomie High School assisted in the LakeMERRY Christmas gift wrapping party, and a group of Latter-Day Saints threw a carnival for the students in Lakemary School in March. Living Hope Church spent a Saturday painting the deck at our Olathe Keeler location, hosting lunch and craft time for some residents, and adding landscaping around the sidewalks and gazebo. Coaches from You Hoop? donated their time to lead our folks in some one-on-one and organized team basketball games.

These are just a few examples of our valuable Community Partners, and we hope to continue the growth of this group as we move into the future.
This calendar year marks the 50th year that Lakemary has provided services and opportunities to individuals with intellectual/developmental disabilities. What started as a single school for children with special needs in Paola, Kansas has grown to an organization that serves both children and adults from nearly 20 states across the country with educational, behavioral, mental health and social services. The original staff made up of the Ursuline Sisters of Paola has flourished to over 500 employees working in various departments and offices in both Miami and Johnson County.

We celebrated this momentous occasion throughout the entire year, leading up to an open house event on our main campus. Nearly 400 visitors came to see firsthand the important work we do on a daily basis. Guests were greeted with a welcome bag and a map directing them to visit nine different stations where they could learn about our services, pick up a giveaway item, and, at some stations, participate in a hands-on activity. The stops included our Adult Services building, Lakemary School, the Discovery Center (sensory play area), therapy rooms, and the Ranch. Everyone who visited all nine stations received a special gift and were entered in a grand prize drawing to win a Yeti® Hopper Cooler.

Visitors included family members of individuals we’ve served, current and former staff members, and people who knew nothing about Lakemary but were encouraged to attend by friends or advertisements. The entire day could not have been more of a success, and it was a wonderful opportunity to learn about and celebrate Lakemary’s mission of empowering children and adults with intellectual/developmental disabilities to achieve their individual potential.
Sources of Revenue
TOTAL: $30,261,357

<table>
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<tr>
<th>Source</th>
<th>Percentage</th>
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</thead>
<tbody>
<tr>
<td>Medicaid &amp; Insurance</td>
<td>70.4%</td>
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<tr>
<td>Tuition</td>
<td>14.6%</td>
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<tr>
<td>Public Funds</td>
<td>5.6%</td>
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<tr>
<td>Private Pay</td>
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<tr>
<td>Contributions</td>
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<tr>
<td>Rents</td>
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<tr>
<td>Investment Returns</td>
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<tr>
<td>Fundraising</td>
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<tr>
<td>Production</td>
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<tr>
<td>Other Revenue</td>
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Distribution of Expenses
TOTAL: $29,324,503

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<tr>
<th>Expense</th>
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<tr>
<td>Psychiatric Residential Treatment Facility</td>
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<tr>
<td>Adult Residential</td>
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<tr>
<td>Admin &amp; Development</td>
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<tr>
<td>Adult Day Services</td>
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<td>Education</td>
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<td>Depreciation</td>
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<tr>
<td>Foster Care &amp; Outpatient</td>
<td>2.3%</td>
</tr>
</tbody>
</table>

Fiscal Year July 1, 2018 - June 30, 2019
We are pleased to acknowledge the following donors for their generosity and support of Lakemary Center. This listing represents donors who made gifts valued at $100 or greater during the Fiscal Year 2019 (July 1, 2018 – June 30, 2019), including in-kind donations.

We greatly appreciate each gift given in support of Lakemary, and have made every effort to ensure the accuracy of this listing. Please notify Karly O’Hara, Development Assistant, of any inaccuracies or omissions by contacting her at (913) 535-4810 or karlie.ohara@lakemary.org.

LIST OF DONORS

$75,000+
• Anonymous
• John & Jewel Roman Foundation, First Option Bank trustee
• McCownGordon Construction, LLC

$25,000 to $74,999
• Carroll Burger
• Joan Horan
• Kenneth L. & Eva Smith Foundation

$10,000 to $24,999
• Auburn Pharmacy
• The Balocca Clemens Charitable Foundation
• Lonnie & Carol King

$5,000 to $9,999
• Autism Speaks, Inc.
• Charles, Jr. & Jennifer Bacon
• Brummel Lawn & Landscape
• Michael & Kaye Gillesen
• Concrete Strategies LLC
• Doherty Steel, Inc.
• Hon. Robert Dole
• FireStar Flooring, LLC
• First Option Bank

$2,500 to $4,999
• A.L. Huber, General Contractor

$1,000 to $2,499
• Brett Boister
• Leon & Pat Briley
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$500 to $999
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• R. Gary Kilkeny
• Gregory Kredlilk & Diane Baskerville
• Knights of Columbus # 6817
• Knights of Columbus #11067
• Knights of Columbus #11661
• Knights of Columbus #12546
• Knights of Columbus #1913
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• Clint & Jessica Meinig
• MMC Corp.
• Monarch Build
• MPH Development, LLC.
• Patrick Murphy
• Netherland National Farm
• NetStandard
• Brenda Nicoski
• Overland Park Baptist Temple
• Timothy Patrick
• Frank & Cheryl Perry
• Pro Electric
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• Jeffrey & Rosina Root
• Waverly Rose
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• Paul & Debbie Sokoloff
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• OnTheGo Printing & Marketing
• Queen’s Charity Account
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• Rocker’s Pharmacy
• Shook Hardy & Bacon LLP
• Tim & Shari Strickling
• Technology Group Solutions
• Walmart Distribution Center
• Betty Van Gorkom
• Len & Gail Williams

We are grateful for the support of our donors and the positive impact they have made on our community.
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Ursuline Sisters of Mount St. Joseph
Dr. Charles & Mary Van Petten
Dr. Molly Van Petten
David & Shelly Watson

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Cory & Marissa Bell
Bell & Associates
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Big Bob's Flooring Outlet
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Dyce & Wanda Bonham
Brewers Automotive Repair
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Matt & Leslie Holstein
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Jim & Rebecca Keen
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Joe Knecht
Knights of Columbus #1052
Knights of Columbus #10932
Knights of Columbus #1901
Knights of Columbus #2680
Knights of Columbus #7446
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Barbara Alley
Meg Anderson
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Larry & Delores Aveill
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Dr. Joseph & Dorothy Barnthouse
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Loretta Todd
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Brad & Jonna Walker
Sandra Wallowa
Bill & Julie Wallen
Gary & Gail Weinberg
Heather Welch
Patrick Woods

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Shawn & Jessica Adair
Greg & Kendra Aistrup
Barbara Alley
Meg Anderson
Gene & Gloria Asher
Mark Atwell
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Larry & Delores Aveill
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